


**Jennifer Glasser**

Partner, New York

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**Bars and Courts**

New York State Bar

**Education**

 JD, University of Michigan Law School,  
cum laude

BA, Northwestern University, with honors

Université de Paris IV (La Sorbonne)

**Languages**

English

French

**Citizenship**

United States

**Practice Experience**

Jennifer Glasser is a partner in the Firm's New York office and a member of the International Arbitration group.

Ms. Glasser represents corporate clients in institutional and ad hoc arbitrations, as well as sovereigns in investor-State disputes.

Ms. Glasser also has experience representing and advising clients in US court proceedings related to the arbitral process. Ms. Glasser's clients hail from around the globe and her experience encompasses all of the major arbitral rules and a wide range of industries including technology, power, mining, manufacturing, and financial services.

Ms. Glasser frequently speaks and publishes on hot topics in international arbitration. She is the co-editor of *The CPR Corporate Counsel Manual for Cross-Border Dispute Resolution*, a comprehensive manual on drafting international ADR clauses and managing ADR processes in the cross-border context. She is the Chair of the Arbitration Committee of the International Institute for Conflict Prevention and Resolution (CPR) and serves on CPR's Advisory Counsel, Cybersecurity Task Force and Task Force on Virtual Hearings. She also recently served on a Task Force of the International Council for Commercial Arbitration that published Guidelines on Standards of Practice in International Arbitration.

Before private practice, Ms. Glasser clerked for Judge Koen Lenaerts at the Court of Justice of the European Union.

Ms. Glasser's recent experience includes:

**Power:**

- Successful defense of Bulgaria in two investment treaty arbitrations arising out of investments in Bulgaria's electricity sector (renewables generation; distribution; supply); more than €700 million in dispute.
- Defense of Bulgaria in ICSID arbitration under the Energy Charter Treaty arising out of an investment in a photovoltaic generation plant; award pending
- Successful representation of a Brazilian rig operator in an ICC arbitration seated in New York and governed by New York law against its former minority shareholder in relation to an offshore drilling joint venture. Several important procedural victories enabled our client to close its more than US\$1 billion bet-the-company debt restructuring

- Representation of a LNG distributor on price adjustment clause dispute subject to New York law

**Technology:**

- Representation of Japanese multinational technology company in an ICC arbitration seated in New York and governed by New York law relating to patent ownership and breach of contract claims. Concluded by amicable settlement following early procedural victories
- ICDR arbitration, governed by New York law and seated in New York, concerning performance of sapphire furnaces in South-East Asian high-tech zone. Secured complete victory for our client
- Represented Toshiba in an ICC arbitration relating to the sale of its US\$18 billion memory chip business. Achieved a procedural victory that allowed the sale to close and the disputes to settle
- Represented US technology corporation in ICC arbitration seeking indemnification for design defects by sub-contractor in connection with government defense contract
- ICC arbitration relating to the development and rollout of an ERP software solution purchased by a leading advertising and multimedia communications group. Concluded by amicable settlement following merits hearing
- Three related ICC arbitrations involving a chemical manufacturing joint venture and trade secret issues with more than US\$1 billion in dispute

**Financial Services:**

- Representation of leading American insurance and pension company in ICSID arbitration arising out of Argentina's nationalization of its private pension system; award pending
- Advise multinational insurance and pension company on potential investment treaty claims in connection with pension reforms in Chile
- FINRA arbitration under New York law defending multinational investment bank against breach of contract claims relating to a structured financial product; over US \$200 million in dispute. Majority of damage claim rejected in final award

**Mining**

- ICC arbitration in New York under Pennsylvania law involving breach of contract claims relating to development and operation of a tungsten mine in Brazil
- Representation of mining companies based in Canada and Jersey in an ICSID arbitration concerning gold and copper mining projects in Eastern Europe; award pending

**Other:**

- Representation of leading Brazilian luxury goods distributor in ICC arbitration in New York governed by New York law relating to claims for wrongful termination of long-term exclusive distribution contract; award pending
- Representation of AAA as amicus curiae in US Supreme Court case regarding preconditions to investment arbitration

**Publications**

ICCA's Guidelines on Standards of Practice in International Arbitration, 2021 (co-secretary of Task Force that prepared Guidelines)

CPR's Annotated Model Procedural Order for Remote Video Arbitration Proceedings, 2020 (revised 2021) (member of Task Force)

Denying Investment Protection to Unlawful Investments: An Acceptable Instance of Arbitrator-Made Law in Investment Arbitration, in *Investment Treaty Arbitration*, Volume 12, 2019

The CPR Corporate Counsel Manual for Cross-Border Dispute Resolution, International Institute for Dispute Resolution, 2017 (co-editor with Ank Santens; author of chapter on Multi-Party and Multi-Contract Arbitration Clauses)

Incentives for Outside Counsel to Embrace Dispute Resolution Options, *Inside Counsel*, June 2015

District Court Rejects Use of Section 1782 In Aid of ICC Arbitration, *Mealey's International Arbitration Report*, September 2011 (with Mark Beckett and Marc Suskin)

**Speaking Engagements**

Moderator, Navigating Virtual Hearings in the Age of Covid-19, ABA Section of Dispute Resolution (Webinar, 2020)

Panelist, Simulation: Expert Hot-Tubbing, Fordham International Arbitration and Mediation Conference (New York, 2019)

Panelist, The Future of ADR, CEDR/CPR European Conference at Swiss Re on Business Dispute Management (London, 2019)

Panelist, Navigating the New Cybersecurity and Data Privacy Landscape (Toronto, 2018)

Panelist, Compliance with Local Law Clauses and Original Intent – A Natural or Problematic Evolution?, 12th Annual Investment Treaty Arbitration Conference (Washington, DC, 2018)

Speaker, CPR Y-ADR Annual Year in Review Event (New York, 2017)

Panel on drafting ADR clauses and planning for cross-border disputes, Book launch event for The CPR Corporate Counsel Manual for Cross-Border Dispute Resolution (New York, 2017)

Panel on "Arbitration Agreements: Which Law Applies and Why Is it Important?", CPR Canada Regional Meeting (Toronto, 2017)

### **Professional Associations**

International Institute for Dispute Resolution, President's Advisory Committee; Arbitration Committee, Chair (former Vice Chair and Secretary); Task Force on Cybersecurity; Task Force on Virtual Hearings

Institute for Transnational Arbitration, Advisory Board